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Highly accomplished financial markets professional with 30 years' experience across trading, risk management, and strategic investment. At JPMorgan, I led global initiatives spanning Rates, Credit, and Clearing, pioneering the industry's development of XVAs and shaping regulatory and capital frameworks across derivatives markets. Beyond banking, I have founded, chaired, and advised multiple private companies, leading growth, restructuring, and exits across sectors including transport, education, technology, and hospitality.

Combining deep technical expertise with commercial and strategic judgement, I bring a proven track record in building businesses, recovering value from distressed assets, and navigating complex governance and regulatory environments. Active in industry and policy forums (ISDA, FIA, CCP Risk Committees), I continue to contribute to the evolution of market structure, capital efficiency, and risk governance.

Board Memberships / CEO Hyperglance, Whizz Education and TechArete

2022 - Present

- Board director and finance professional with extensive experience in strategic funding, tax structuring, and corporate growth across technology-driven sectors.
- Currently Chairman of <u>Hyperglance</u>, Adviser to <u>Whizz Education</u>, and Founder of <u>TechArete</u>.
- Combines financial acumen with deep technical insight to help organizations scale sustainably, optimize
 capital efficiency, and deliver lasting stakeholder value.

Activist Investor

Private Equity - Ducalian EIS Pub Portfolio

*2021–202*3

- Co-led a group of six activist investors representing 255 shareholders in a £30m EIS-compliant pub portfolio (six freehold companies).
- Exposed governance failures and financial mismanagement; coordinated legal strategy and reclaimed £1m in misused fees from the original managers.
- Built an online platform to unite investors, called an emergency EGM, and oversaw replacement of management with an experienced operator.
- Raised £5m in new capital, stabilised operations through COVID-19, and successfully sold all six pubs individually between 2021–22
- Gained hands-on experience in corporate governance, restructuring, and complex multi-stakeholder negotiation under EIS regulatory constraints. Details

SME /Private Equity Founder & CEO – Alpinexpress

2008 - 2022

- Founded, built, and exited Switzerland's leading premium transfer company over a period of 14 years, combining analytical insight with disciplined execution. Established market leadership through disciplined execution, proprietary in-house technology, and a service model 2-3× more efficient than peers.
- Delivered margins roughly twice those of major European operators (e.g. ALSA) and achieved a premiummultiple sale to strategic buyers. Led all aspects of cross-border finance, tax structuring, and operations across Europe, including recruitment, supplier management, and regulatory compliance. Details

JPMorgan 1993-2022 Global Head of First-Line Risk and Capital for OTC Clearing, FnO and FXPB 2016 - 2022

- Selected to lead the establishment of a new team within the Clearing, F&O and FXPB mandated to introduce market risk aware pricing and manage the resultant risks.
- Redesigned the risk and capital infrastructure and transformed the approach to client pricing and risk return.
- Resulted in a doubling of the revenue in the Clearing business revenue from \$500m to \$1bn, while capital footprint was reduced from \$20bn to \$16bn.
- JPMorgan rose to the top position in Coalition (by revenue, margin, etc.) without compromising RoE or risk discipline.
- Awarded Risk's OTC Client Clearer in 2019 and 2021.
- Actively involved in major CCPs' Risk Committees and represented JPMorgan and the industry to US and UK
 regulators, notably co-authoring a <u>white paper</u> on CCP risk and resiliency (<u>FT</u>), and engaging in initiatives
 related to bilateral and cleared derivatives.

Global Head of Implementation of FVA & KVA

2012 -201

- Led the global implementation of FVA and lifetime cost of capital (KVA) for the derivative franchise, that had a significant impact on the firm (\$1.5bn P&L adjustment).
- Led external liaison with respect to regulatory changes including Non-Cleared Margin and changes to the capital metrics (e.g. SLR, LCR & NSFR).
- ISDA Collateral committee co-chair.

Co-Head of OIS and CSA-specific Derivative Discounting across all Trading Divisions (Fixed Income, Equities, Credit, Commodities, FX) 2009 - 2012

- Founding member of the Differential Discounting desk, introducing funding aware OIS discounting for collateralized derivatives.
- Responsible for pricing and managing the resultant risks globally.
- Highly complex risk management, covering global book of ~3m derivative trades.
- Products traded to hedge: x-currency basis, Libor-OIS, IR swaps and options.
- Responsible for technology & infrastructure change management, considering economic, legal, and regulatory factors.

Trading experience: Derivative execution for ABS

2003 - 2009

- Developed and led the dominant Perfect Asset Swap franchise in the world for servicing the CLO market.
- Achieved an estimated market share of 65-70% through client acquisition, trading execution, transaction management, IT development, and overseeing middle and back-office operations.

Product Lead & Global Sales for a Levered US Muni Bond Hedge Fund

2003 - 2009

- Structured and distributed an innovative hedge fund specializing in levered US municipal bond risk.
- Successfully raised over \$1bn of client equity and managed the fund's trading and performance.
- During the crisis of February 2008, raised \$500m of equity overnight and restructured the fund to avoid forced liquidation, reversing \$300m of investor losses.

Industry's first CVA trader. European Head of CVA

1999 - 2003

- Pioneered CVA trading, defining philosophy, and implementing systems for derivative counterparty risk management.
- Contributed to the integration of best practices after the 2001 merger between JPMorgan and Chase.
- Introduced senior management to differential discounting and collateral funding optimization techniques.

European Head Trader for all Derivatives in Structured Finance

1996 - 1999

- Executed derivative transactions for structured finance businesses, including developing models for new products such as Bistro, the first CLO structured by JPMorgan.
- Priced and risk-managed large portfolio trades and complex securitizations, including notable transactions for Abbey National, Northern Rock, Paragon, and the high profile securitisation of Polish Paris Club receivables (WSJ article) for the Republic of France.

Swaps trading desk 1993 – 1999

 Fixed income derivative sales and execution. Clients: Supra-nationals, Banks, Hedge Funds, Swiss corporates

Outside interests

- Flying: Qualified fixed wing pilot (RAF trained); Paragliding EPC pilot.
- Tennis: LTA Qualified coach. ITF Masters (50-55yr) competitive player #1 nationally; top #25 globally.
- Web Design: Designed and coded a number of commercially focused websites.

Education & Personal Details

Bristol University Medical School: Physiology 2(i)

1989 - 1993

• Worth School : Academic scholar

1984 – 1989

Nationality: UK & EU passport holder

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